

PROGRESS 2008

Clow Valve Company: An innovator in fire hydrant design and manufacturing

Clow Valve Company remains one of the top employers in Oskaloosa and a pillar of the area business community. In 2007, Clow remains in the forefront of innovation with the introduction of a new class of fire hydrant that made its debut at the California-Nevada Regional Show. Meeting safety and production goals is always the key to Clow's success and in 2007, the company also surpassed its safety and scrap metal reduction goals. Clow is proud of its employees' achievement and this year, the company has established a new Service Awards program.

Here is a look at Clow Valve Company during 2007.

New Wet Barrel Fire Hydrant Makes debut at 2007 California-Nevada Regional Show

Clow Valve Company introduced its new 8-inch barrel Wet Barrel Fire Hydrant at the California-Nevada regional products show in Sacramento, Calif., on Oct. 23 and 24, 2007. Clow's new hydrant series is made up of the model No. 980 which has two 2 1/2-inch nozzles and one 4-inch or 4 1/2-inch nozzle and the model No. 985 which has one 2 1/2-inch and two 4-inch or 4 1/2-inch nozzles.

Some of the many new benefits of the new model include vastly improved water flow at high and low pressure. Also, the majority of the assembly parts are interchangeable with 800 and 900 series Wet barrel models.

In Northern California, new specifications include the cities of Lincoln, Roseville and Yuba City and Sacramento Suburban Water district, Florin County Water and Carmichael Water District. The first installation of our new 980/985 series was in January of 2008.

Jesse Anderson, in southern California, has specifications pending in multiple water districts and municipalities. Also in Southern California, Mike Connor has many new specifications, including San Diego Airport Water district which should be installing up to 20 of our new 985 hydrants in the spring of 2008.

Clow has taken the Fire hydrant up another step in its evolution and we hope that this new development will bring its many benefits and enhancements to our customers.

Metal Casting Facility

We made some major accomplishments this past year, it takes all of us working together to make this a reality. We finished the year below the national average for all three Occupational Safety and Health Administration categories.

The iron foundry ended the year with a scrap rate below our goal of 5 percent, our year-end scrap rate was 4.7 percent. Our plant efficiency and daily tonnage shipped were in line

with our goals. This was accomplished even though we are experiencing a softer housing market, bringing old jobs back into the plant and working reduced hours.

The brass foundry operations scrap rate ended the year at 3.3 percent, well below our goal of 4.0 percent. The brass foundry continues to run efficiently with a reduction in hours cause by lower order input. Thank you for your patience and understanding as we work through this period.

We would like to acknowledge the third-shift brass employees for working all year without an OSHA recordable accident. Good job Kevin Boyer, Joel Sims, Richard Casillas, Larry Jack, Scott Davis, Tim Hol, Tomas Isebel, Steve Van Polen, Don Van Mersbergen, Mike McKay, and managers Ron Goodwin and Gerald Eaton. Your positive efforts and commitment to each other's safety is recognized and greatly appreciated. The health and safety of everyone in our facility is our focus. We will continue to drive our OSHA recordables and incidents down striving toward zero. All employees are encouraged to become active participants with plant safety. We will raise the bar as we move forward with plant safety and achieve the OSHA Voluntary Protection Program STAR status.

Safety, housekeeping, and productivity can all be accomplished simultaneously. We have proven this again this past year. Projects are underway making our processes more efficient and plant cleaner. The two new make up air units for the iron foundry were installed in January.

The new ductile iron treatment and tap down bag house is scheduled to start this spring. Our robotic brass cutoff project in the processes of getting approval and soon will become a reality. We are in process of establishing a computer lab area for our Web-based safety training that will start this year.

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Machine Shop

There have been several projects under way in the Clow Machine Shop. Steve Davis reports a new Gorbelt material handling system has been installed with electric hoists and is now operational in shipping. In addition, Davis reports the new stretch wrapper for shipping has been installed.

Andy Holmberg reports the two manipulators to be used for material handling at NC8 and NC39 were installed but need to be modified, along with the work platform at both machines in order to complete this project.

Mike Hildenbrand reports the upgrade project for the crane system in the North Bay with



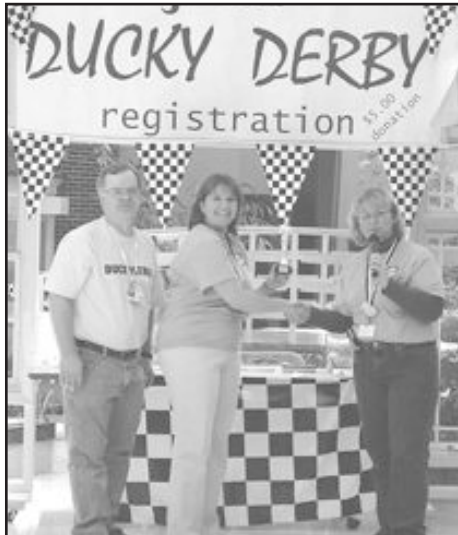
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A Talented Team...Building quality products...Building better lives...

Team members go the extra mile to meet the needs of customers and communities



Pella Corporation's co-ops and interns organized a food drive for the local food shelf. They learned project management skills while helping those in need.



A Ducky Derby held on Pella Corporation's Courtyard stream during the Souper/Chili Bowl competition was one of many activities that led to nearly \$253,000 raised by team members in 2007 for JDRE.



Costume voting results in good-spirited competition for the team and more enjoyable holidays for many families in area communities.



The company was honored to receive a special CHARACTER COUNTS! award from the Community Committee. (l to r) Mary Pommer, Brenda Colvin, Committee Chair Lowell Ernst, President and CEO Mel Haight, Mayor Darrell Dobernecker, Bill DeMeulenaere, Jean Van Wyk, and Jodi Bokhoven



Team members welcomed Senator Grassley's International Ambassadors to Pella Corporation in August 2007.



Pella's commitment to education is evident in the Sons and Daughters Scholarship Program sponsored by the Pella Rolscreen Foundation. In 2007, 28 winners from five states received four-year awards.



Pella Corporation

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