

PROGRESS 2007

Malcom Lumber strong after 25 years

OSKALOOSA — For a quarter of century, Malcom Lumber has provided high quality products and service to customers and contractors in Iowa. For the past six years they have done business from their store and warehouse in Oskaloosa.

The past 25 years have changed the way companies do business and Malcom Lumber has changed to meet the need. The company launched a Web site in 2006 and has received a number of hits said owner Roger Schroeder.

“We have had hits from all over the country and England,” said Schroeder. “I think they look to see what we have and then place orders at our stores.”

Schroeder said specialty orders can be accommodated with no freight costs because of the more than 70,000 items are available on the Web site www.malcomlumber.com. DeWalt Tools and Paslode Tools are two of the companies Malcom Lumber highlights because of their high quality.

One highlight of the Web site is a contractor reference listing. The listing allows customers to locate a contractor that may fit their building needs.

“We do not do building or contracting,” said Schroeder. “We do not like to be in competition with our customers. We have a listing on our Web site to help our customers who are in need of a builder.”



Malcom Lumber, with stores in Malcom, Grinnell and Oskaloosa, opened the store at 1701 A Avenue West, in April 2001. The need to provide quality service has always been on the forefront of the company's policy.

“With my experience and the experience of my staff, we can get what you are looking for,” said Schroeder. “We have small-town values — that means friendly, personalized service for customers. We work hard for people.”

Kennie Allison and Jason Rauch have been with Malcom Lumber since they came to Oskaloosa. Their commitment to excellence keeps Malcom Lumber going strong.

Making the Oskaloosa sales center a full-service entity meant adding warehouse space. That growth occurred this past year when they added 5,000 square feet of warehouse space. The new addition hous-

es additional lumber, sheet rock and an expanded inventory.

“We are anxious to provide better services to our customers,” said Schroeder. “We appreciate the customers who have supported us for the past six years and look forward to many more.”

Malcom Lumber has plenty of parking available at the store. Thousands of everyday use items are available off the shelf. With their vast inventory, Malcom Lumber has it on hand or can obtain it. With three stores, on the chance that it is not available in Oskaloosa, it may be transferred from one of their other stores.

For that next fix-up project, hardware or lumber needs, give Malcom Lumber a call. Jason, Kenzie or Roger will be happy to find those items you need. The local phone number is (641) 672-9500.

H & S Feed — Much More Than a Feed Store

OSKALOOSA — Although you might know H&S Feed and Country Store as a feed store, owner Byron Eekoff would like you to know they are much, much more than that.

They're still the locally owned store that has been in Oskaloosa for over 25 years, and they still offer the widest selection of livestock feeds around, but they've expanded their product line.

Shortly after Eekhoff purchased H & S Feed in 2004, he began working closely with Purina and their new “concept” store plan. There are 200 similar stores across the nation.

One of the first things you'll notice is a sign on the door that says pets are welcome. So, right off the bat, you know that H & S is a “pet friendly” store and there's plenty inside the store to back up that impression.

When you get inside, you'll be greeted by one of the store's ten employees, who are very knowledgeable regarding all aspects of animals, feed, and pets and they're always happy to answer customers' questions.

Once you get the chance to browse around, you'll see an array of items you might never have expected to see in the store.



“Retail Business of the Year”

For starters, H & S Feeds has a huge pet department, with over 100 different kinds of pet food for almost any kind of pet — cats and dogs, of course, but also for ferrets, guinea pigs, birds — just about anything.

In addition to pet foods, H & S has pet toys and supplies — everything from cat toys and trees, to high quality dog toys and bird houses.

Eekoff said that he tries to get the highest quality items possible when it comes to the pet toys his store carries.

“We try to focus on high-quality items. Not only high-quality foods, but also high-quality toys that will hold up,” said Eekoff.

Horse lovers will also appreciate the equine supplies.

“Our horse tack department is the largest in southeast Iowa. We have a very broad selection of quality items. We really focus on quality items,” said Eekoff.

In addition to feed and pets supplies, H&S also has gifts and greeting cards, candles, jewelry, and a great line of outdoor footwear featuring Muck™ boots.

It's not just merchandise that makes a store good for pets, you also need the right people. At H & S, they try to make sure that they've got the right people when it comes to pets.

“We basically hire pet lovers to work here, so if you have a pet question, an animal question, if we don't know the answer, we'll find it,” said Eekoff.

Located on Old Highway 163 (now Highway 432), on the west side of Oskaloosa, H & S Feed & Country Store offers extended store hours: Monday through Friday from 7:30 a.m. until 7 p.m., Saturday from 9 a.m. to 5 p.m., closed Sundays. Their phone number is (641) 673-7918.

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Our Practice is committed to providing quality dental care to the best of our ability in an open and caring environment. We strive to be consistent and thorough in all we do while respecting the individuality of each person.

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